MY FRACTIONAL CISO™

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BEFORE YOUR SCOPING CALL

Scoping Call Prep Checklist

Here's exactly what we'll cover on your call.

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TOPICS COVERED	MINUTES, NO PITCH	"GOTCHA" QUESTIONS

1 About Your Business

- [ ] What does your company do, and who are your customers?
- [ ] What's your team size, and does anyone currently own security — even part-time?

2 What You're Looking To Accomplish

- [ ] Are you looking to build out a security & compliance program (GRC Launch Package), get audit-ready for SOC 2 or ISO 27001 (Compliance Accelerate Package), or not sure yet?
- [ ] If pursuing SOC 2 or ISO 27001 — which framework, and if SOC 2, Type I or Type II?
- [ ] Do you already have a relationship with an independent, certified audit firm, or will you need help selecting one?

3 What's Driving The Need Right Now

- [ ] Is this driven by a funding round, an enterprise deal, a cyber insurance renewal, or something else?
- [ ] Is there a deadline we should know about?

4 Your Current Security & Compliance Posture

- [ ] Do you have any existing policies, documentation, or a risk assessment already in place?
- [ ] Have you been through a security review, audit, or questionnaire before?

5 Your Technical Environment

- [ ] How many employees / IPs / endpoints make up your environment?
- [ ] Cloud, on-prem, or hybrid?
- [ ] Do you have remote or distributed teams?

6 Existing Tools & Platforms

- [ ] Are you currently using a compliance platform like Vanta or Drata?
- [ ] Any existing security tools already in place (MDM, EDR, etc.)?

7 Team & Decision-Making

- [ ] Who else should be involved in this conversation (technical lead, ops, legal)?
- [ ] Who ultimately signs off on moving forward?

8 Timeline

- [ ] When do you need this completed by?

Questions before your call? Need help preparing?
Email info@missioncybergroup.com or book your free scoping call directly.

Schedule Your Scoping Call →

This checklist is provided to help you prepare for a scoping call with Mission Cyber Group / My Fractional CISO™ and does not constitute legal, compliance, or security advice. My Fractional CISO™ is a service of Mission Cyber Group.